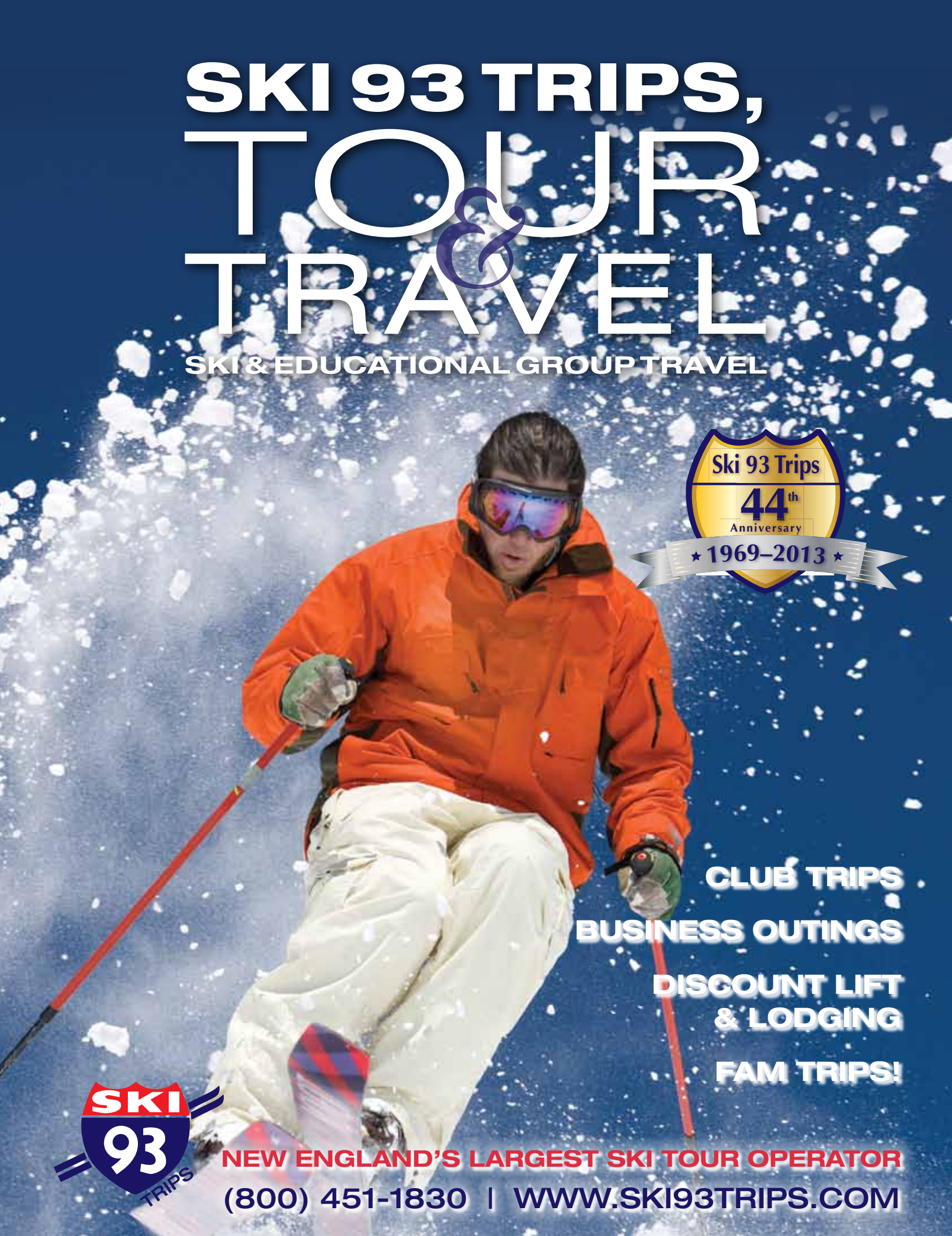
SKI 93 TRIPS, TOUR & TRAVEL

SKI & EDUCATIONAL GROUP TRAVEL



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Ski 93 Trips, Tour & Travel

Ski 93 Trips, Tour and Travel, Inc. was started in 1969 by the current president, John F. Tracy. For the past 44 years, we have offered ski trips to colleges, high schools, middle schools, adult ski clubs, and corporate groups. We offer expert advice and in the long run save you time and frustration. Typically our packages cost less than if you were to build the trip on your own.

New for the 2012–2013 season, we have an educational consultant on staff to help teachers develop meaningful lesson plans to enhance all trips, including ski excursions.

Along with providing fun and exciting ski trips, we have extended our programs to include educational group tours. Ski 93 Trips now services over 200 groups representing over 10,000 guests annually.

Our main ski destinations include New England, Canada, the Western United States and Europe. Our Educational destinations include Washington D.C., Boston, Philadelphia, Williamsburg, New York City, Quebec City, Montreal, Toronto and Costa Rica. In addition to ski trips and educational tours, Ski 93 Trips, Tour and Travel also features a full service travel agency. From ski trips to tropical resorts, Ski 93 Trips, Tour and Travel can provide all your travel arrangements.

Ski 93 Trips Staff

TESTIMONIALS

"I have been traveling with Ski 93 Trips since I was a middle school student 25 years ago. These trips were so memorable that when I became a teacher I began to book with Ski 93 Trips. Each trip since has always been a success. The crew from Ski 93 Trips has always been a pleasure to work with."

– Bill Seabourne
Trip Leader
Martha's Vineyard
Regional High School

"I have been using Ski 93 Trips for over 10 years and every trip has been a success. They work with you throughout the entire process from start to finish to make the experience as smooth as possible. When an unforeseen problem arises, they act quick and solve it which allows me to focus on my students and having fun. Whenever anyone asks me what's the best ski company to book through, I always say Ski 93 Trips!"

Phillip E. Simpson
Roger Ludlowe Middle School

"Thank you for all your work on making our club's trip to Killington such a success last season. Your staff [or Abby] was hard working, fun and easy to work with. She even let us use her room for our welcome party on our first night....not too many tour operators would do that. Thanks for everything."

Lovena Nickle
Susquehanna Ski Club

New Hampshire

DAY TRIPS AVAILABLE

Trips Include: Motor coach transportation based out of central NE, 2 nights' accommodations, 2 day lift tickets, On-site Rep (with 40+ paying), taxes and meal gratuities. Most locations offer snow tubing, welcome receptions, karaoke, DJ, zip lines and other activities at an additional cost. *1 FREE per 10 paying students! 1 FREE per 20 paying adults!*

Ski Resort	Lodging	Student Quad Occ.	Adult Dble Occ.	Student Condo Occ.	Breakfasts	Dinners
WATERVILLE VALLEY	**The Valley Inn** **NOTES:** Two day lift for Waterville Valley, pool, hot tub and free shuttle.	$277	$305		2	1
	Town Square Condos **NOTES:** Two day lift for Waterville Valley, full kitchen and free shuttle. Meal plans available.			$247 (8 per unit)	0	0
BRETTON WOODS, LOON, CANNON OR WATERVILLE	**Rivergreen Resort** **NOTES:** Lincon, NH. Two day lift to Loon, Bretton Woods, Cannon or Waterville, Local shuttle to Loon, gym, pool, hot tub, meal plan available. **ADD ONS:** walk to movie theatre, ice skating, snow tubing, zip line.			$233 (8 per unit)	0	0
	The Beacon **NOTES:** Lincoln, NH. Two day lift for Loon, Waterville, Cannon or Bretton Woods. Pool, hot tub, sauna, game room, restaurant & lounge, gift shop. **ADD ONS:** ice skating, snow tubing, zip line, DJ, Bingo.	$243	$307		2	2
	Indian Head Resort **NOTES:** Lincoln, NH. Two day lift for Loon, Waterville, Cannon or Bretton Woods. Friday night pizza party for students. (if arrive by 9 p.m.) Indoor and outdoor pools and hot tubs, saunas, game room, gift shop, restaurant & lounge. **ADD ONS:** ice skating, snow tubing, zip line, DJ, Bingo, karaoke.	$267	$337		2	2
WILDCAT, CRANMORE OR BRETTON WOODS	**N. Conway Grand Hotel** **NOTES:** Two day lift for Wildcat, Bretton Woods or Cranmore. Pool, hot tub, sauna, gym, restaurant & lounge. **ADD ONS:** tubing, tax free outlet shopping next door.	$307	$405		2	1
	Red Jacket Resort **NOTES:** N. Conway, NH. Two day lift for Bretton Woods, Wildcat or Cranmore and use of Kahuna Laguna Indoor Water Park. Restaurant & lounge.	$377	$469		2	1
BRETTON WOODS	**The Mount Washington Resort** **NOTES:** Two day lift for Bretton Woods, 2 world class buffet breakfasts, 1 four course dinner, on site skating, cross country skiing, horse-drawn sleigh ride, pool, hot tub, gym, spa services, restaurant & lounge, free shuttle.		$599		2	1
THE MOUNTAIN VIEW GRAND RESORT & SPA	**Mountain View Grand Resort & Spa** **NOTES:** Whitefield NH. Two days lift tickets (Bretton Woods and Cannon Mountain). Indoor and outdoor pools, hot tub, sauna, in-house movie theater, wireless internet, game room, health and wellness center and complimentary coffee, tea and cocoa in the morning. **ADD ONS:** ice skating, carriage or sleigh ride, dog sledding, snowmobiling, ice skating and xc skiing		$499		2	0

Maine

DAY TRIPS AVAILABLE

Trips Include: Motor coach transportation based out of central NE, 2 nights' accommodations, 2 day lift tickets, on-site rep, (with 40+ paying), taxes and meal gratuities. Most locations offer tubing, welcome receptions, DJ, and other activities at an additional cost. *1 FREE per 10 paying students! 1 FREE per 20 paying adults!*

Ski Resort	Lodging	Student Quad Occ.	Adult Dble Occ.	Student Condo Occ.	Breakfasts	Dinners
CRANMORE, WILDCAT OR SUNDAY RIVER	**Royalty Inn** **NOTES:** Gorham, NH. Two day lift for Wildcat or Sunday River. Pool, hot tub, sauna, gym, restaurant and lounge	$262	$325		2	1
	Town & Country **NOTES:** Shelburne, NH, two day lift for Wildcat or Sunday River. Pool, hot tub, sauna, gym, restaurant and lounge	$265	$319		2	1
SUNDAY RIVER	**Snow Cap Ski Dorm** **NOTES:** Free shuttle to Sunday River, Complimentary snacks for groups arriving prior to 9pm on Fri.			$275 (max occ.)	2	1
	Snow Cap Inn **NOTES:** Free shuttle to Sunday River, outdoor jacuzzi.	$247	$325		2	1
	Sunday River Slopeside Condo's Notes: Free Shuttle, pool, jacuzzi, sauna and locker rooms.			$275 (max occ.)	0	0
	The Bethel Inn **NOTES:** Free shuttle to Sunday River, outdoor pool, hot tub, restaurant and lounge, gym, game room, and on-site cross-country skiing.	$365	$409		2	1
	Summit & Jordan Grand Hotels **NOTES:** Ski in-ski out, Pool, Jacuzzi, sauna, fitness center, restaurant & lounge.		$419		2	1
SUGARLOAF	**Sugarloaf Inn** **NOTES:** $315 (Adult min occ.), full service health club, outdoor hot tubs, indoor pool, Avalanche Teen Center.	$249			0	0
	Sugarloaf Condos **NOTES:** $385 (Adult min occ.), full service health club, outdoor hot tubs, indoor pool, Avalanche Teen Center. **ADD ONS:** moonlight cross country, night tubing, snowshoe safari and ice skating, meals optional.			$269 (max occ.)	0	0

Vermont

DAY TRIPS AVAILABLE

Trips Include: Motor coach transportation, 2 nights' accommodations, 2 day lift tickets, Ski 93 Trips Tour Host (with 40+ paying), taxes and services. *1 FREE per 20 paying guests!*

Ski Resort	Lodging	Student Quad Occ.	Adult Dble Occ.	Student Max Occ.	Breakfasts	Dinners
BOLTON VALLEY	**Bolton Valley Inn**	$273	$343		2	1
	NOTES: Slopeside accommodations, night skiing included, sports center, heated pool, hot tub, deli, shops, restaurants, bar. **ADD ONS:** Cross Country skiing					
KILLINGTON	**Cascades Lodge**	$343	$423		2	0
	NOTES: Indoor heated pool, hot tub, sauna, free slopeside shuttle					
	Holiday Inn – Rutland	$323	$399		2	1
	NOTES: Pool, Jacuzzi, on-site restaurant and bar, fitness center					
	Killington Condos	$333	$467		0	0
	NOTES: Hot tub, Sauna, Exercise area, free shuttle					
OKEMO	**Holiday Inn-Rutland**	$303	$380		2	1
	NOTES: Pool, Jacuzzi, on-site restaurant and bar, fitness center					
	Holiday Inn Express	$277	$349		2	1
	NOTES: Springfield. Pool, fitness center, game room					
STOWE	**DoubleTree Hotel**	$277	$349		2	1
	NOTES: Burlington. Pool, Hot Tub, workout room, restaurant and lounge, walk to Mall. **ADD ONS:** Ben & Jerry's Tour, Pizza Putt activity center.					
	Commodores Inn	$299	$372		2	1
	Notes: On Stowe free shuttle route to downtown and slopes, Pool, Hot tub, game room. **ADD ONS:** Ben & Jerry's Tour					
SUGARBUSH	**DoubleTree Hotel**	$277	$348		2	1
	NOTES: Burlington. Pool, Hot Tub, workout room, restaurant and lounge, walk to Mall. **ADD ONS:** Ben & Jerry's Tour, Pizza Putt activity center.					
	Best Western Plus Waterbury	$279	$348		2	0
	NOTES: On-site café, indoor heated pool and whirlpool, fitness & activities center					
SMUGGLERS' NOTCH	**Smuggs' Condos**		$374	$333	2	1
	NOTES: Slopeside condos, pool, hot tub, resort amenities, shops, restaurants, bars, ice cream shop, teen dance, teen center, airboarding karaoke, country store, tubing and much more.					
MOUNT SNOW	**Snow Lake Lodge**	$317	$393		2	1
	NOTES: Slopeside, hot tub, sauna, arcade					
	Big Bears Lodge	$322	$403		2	1
	NOTES: Indoor hot tub, game room, TV lounge and quiet lounge					
	Horizon Inn	$315	$388		2	1
	NOTES: Indoor heated pool, whirlpool, game room, exercise room					
STRATTON	**Inn at Stratton Mountain**	$336	$386		2	1
	NOTES: Hot tub, sauna, game room					
	Gray Ghost Inn	$331	$459		2	1
	NOTES: Hot tub, game room with pool table, ping-pong, video games, spacious lounge & BYOB bar					
JAY PEAK	**Slopeside Condos**	$349	$489		2	1
	NOTES: Restaurants, bars, cafés, pizzeria, indoor waterpark, indoor and outdoor hot tubs, fitness center, spa, arcade, and snowshoe tours					
	Off-Mountain Lodging	$279	$319			

New York

Trips Include: Motor coach transportation, 2 nights' accommodations, 2 day lift tickets, Ski 93 Trips Tour Host (with 40+ paying), taxes and gratuities. Call for adult prices on Condos. *1 FREE per 20 paying guests!*

Ski Resort	Lodging	Student Quad Occ.	Adult Dble Occ.	Student Max Occ.	Breakfasts	Dinners
WHITEFACE AND/OR GORE	**Summit Hotel-Lake Placid**	$289	$299		2	1
	NOTES: Indoor heated pool, hot tub, Fitness Center, walk to downtown Lake Placid! **ADD ONS:** Olympic Oval Skating and Olympic Museum					
	Northwoods Inn– Lake Placid	$279	$299		2	1
	NOTES: Located in downtown Lake Placid, adjacent to shopping, restaurants, night tobogganing, dog sledding, and ice skating on the Olympic Oval					

Photo: Courtesy of Mount Snow.

The West

Sample Trips Include: Round trip air with East Coast departure, 7 nights' accommodations, 5 day lift tickets, airport transfers, taxes and gratuities. 5 day interchangeable lift ticket for Breckenridge, Keystone, Arapahoe Basin plus optional days at Vail or Beaver Creek. $200 per person, non-refundable deposit is required to confirm reservations. Rates are subject to change due to fuel surcharges, currency exchange fluctuations and airline security/taxes. Based on groups of 20 or more. *1 FREE per 25 paying guests!*

Ski Resort	Lodging	From Quad Occ.	From Dble Occ.	From Max Occ.	Breakfasts	Dinners
BRECKENRIDGE, CO	The Village-Slopeside **NOTES:** fireplaces, balconies and kitchens			$1559	0	0
	Mountain Thunder Lodge **NOTES:** Luxury, walk to lifts and main street			$1549	0	0
KEYSTONE, CO	Gateway Lodge **NOTES:** Internet café, arcade, free shuttle, near shops and restaurants			$1549	0	0
WINTER PARK, CO	The Zeypher		$1549		0	0
VAIL, CO	The Marriot		$1849		0	0
STEAMBOAT, CO	Legacy Vacation Club - Steamboat Suites		$1549		0	0
FRISCO, CO	Holiday Inn **NOTES:** Short drive to Breckenridge, Keystone, A-Basin and Loveland Ski Area. Car rental required.		$1349		0	0
JACKSON HOLE, WY	Accommodations in town		$1449		0	0
LAKE TAHOE, NV	Forest Suites		$1349		0	0
PARK CITY, UT	The Peaks Hotel **NOTES:** "Swim in - swim out" pool, hot tubs, sauna.		$1549		0	0

Europe

Trips Include: Round Trip air from BOS, NYC & PHL, 7 nights' accommodations, airport transfers, Ski 93 Trips Tour Escort, Hotel taxes. Airline tax NOT included. Call for custom quotes. $200 per person, non-refundable deposit is required to confirm reservations. Rates are subject to change due to fuel surcharges, currency exchange fluctuations and airline security/taxes. Based on groups of 20 or more. *1 FREE per 20 paying guests!*

Country	Lodging	Starting From Dble Occ.	Nights	Breakfasts	Dinners
AUSTRIA	Innsbruck	$1479/pp	7	7	6
	St. Anton	$1999/pp	7	7	6
	Stubai Valley	$1549/pp	7	7	6
SWITZERLAND	Interlaken	$1799/pp	7	7	6
	Wengen/Grindelwald	$2099/pp	7	7	6
FRANCE	Chamonix	$1699/pp	7	7	6
SPAIN	Andorra	$1739/pp	7	7	6
ITALY	Cortina	$1749/pp	7	7	6
	Val-Gardena	$1749/pp	7	7	6
	Bormio	$1599/pp	7	7	6

Canada West

Trips Include: Round-trip air, 7 nights hotel, 5 day interchangeable lift tickets, for Lake Louise, Sunshine Village, and Norquay ski areas, airport transfers, air & hotel taxes. *1 FREE per 20 paying guests!*

Ski Resort	Starting from: Quad	Double
BANFF/ LAKE LOUISE	$1799/pp	$1999/pp
WHISTLER/ BLACKCOMB	$1839/pp	$1999/pp

Canada

Trips Include: Motor coach transportation, 2 nights' accommodations, 2 day lift tickets, Ski 93 Trips Tour Host (with 40+ paying), taxes and gratuities. Call for custom quotes. *1 FREE per 20 paying guests!*

Ski Resort	Lodging	Student Quad Occ.	Adult Dble Occ.	Student Max Occ.	Breakfasts	Dinners
MONT-SAINTE-ANNE, STONEHAM & LE MASSIF	Le Chateau Frontenac	$395	$485		0	0
	NOTES: Wine & Cheese Reception (adults), indoor pool, Jacuzzi, spa & more					
	Loews Le Concorde	$329	$449		0	0
	NOTES: Wine & Cheese Reception (adults), revolving dining room					
MONT TREMBLANT	Homewood Suites	$429			2	0
	NOTES: Suites with kitchens, fireplaces, slopeside with ski storage, Meal add on options					
	Marriot Residence Inn	$439			2	0
	NOTES: Suites with kitchens, fireplaces, slopeside with ski storage, Meal add on options					
	Comfort Inn- St. Jovite	$349	$419		2	0
	NOTES: Ski shuttle service, indoor pool, short walk to local village					
MONT ORFORD, SUTTON & OWLS HEAD	Hotel Cheribourg	$299	$349		2	1
	NOTES: Indoor pool, hot tub, spa, activities center, restaurant, and bar					
	Auberge Du Mont Orford	$359	$399		2	1
	NOTES: Fitness Center, Game Room, Jacuzzi, Restaurant and Spa					

TRANSPORTATION SPONSORS

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PAYMENT AND POLICIES

GENERAL: Prices may vary based upon date of travel and group size. Each payment of the schedule should be made with one check per group, payable to: Ski 93 Trips, Inc.

TRANSPORTATION: Prices are based on motorcoach transportation from central New England. Groups from outside of New England call for a quote. Transportation costs can be deducted from packages for a U-Drive trip. Rates are based on 40 paying guests per bus. Minimum group size without bus is 20 paying guests. (Rates reflect present fuel charges. Prices may change accordingly.)

FLIGHT PROGRAMS: Some destinations require a $300 per person non-refundable deposit to book your trip. However, payment policies vary by destination, please inquire.

GROUP PAYMENT INFORMATION – Weekend Trips

1st Deposit – Space Allocation Deposit of $800 per bus. This is a non-refundable deposit unless otherwise specified. Your group reservation is now considered confirmed.

2nd Deposit – Additional Deposit is due 90 days prior to trip date. A non-refundable per person deposit and a lodging block update is due.

Final Payment and Room List are due 35 days prior to trip date.

CANCELLATIONS and LATE PAYMENTS

61 or more days before trip date –
$800 cancellation fee

31 – 60 days before trip –
$150 per person cancellation fee

0 – 30 days before trip –
Full amount non-refundable

Ski 93 Trips will do it's best to recoup lift ticket monies for your group in the event of full cancellation. Late payments may result in reduction of room block and/or loss of reservations and deposits.

We don't just ski

We offer tours to: Boston, Philadelphia, Gettysburg, Williamsburg, New York City, Baltimore, Quebec City, Montreal, Toronto, Niagara Falls, Florida's Disney, Costa Rica, Iceland, and Maine rafting trips.

New Year's Eve

QUEBEC CITY, CANADA
Dec. 29 – Jan. 1, 2013

Trip Includes: 3 nights First class accommodations, 3 full American breakfast buffet at the hotel, 2 days of skiing at Mt. St. Anne, Le Massif, and Stoneham (nonskiers deduct $100.00), Wine and cheese welcome reception, Ski 93 Tour Escort, Baggage handling at the hotel, Taxes and Meal gratuities, and Guide book.

Ask about options available for New Years Dinners and Ski Train to Le Massif.

Lodging	Quad	Triple	Double
Loews Le Concorde Hotel	$399 pp	$439 pp	$499 pp

This is an individual package. Motorcoach transportation with video and complimentary packages are available for groups. Please call for a quote.

NH Ski Week

LINCOLN, NH
* Five Nights *

Trip Includes: 5 nights accommodations, 5 breakfasts and 4 dinners, FREE beer, wine & cheese receptions each night! 5 day adult lift ticket to Waterville Valley, Loon Mountain, Cannon Mountain or Bretton Woods, Meal gratuities and hotel taxes. Transportation not included.
One FREE per 10 paying guests! (minimum group size 20)

Lodging	Jan/Mar Double	Feb Double
Indian Head Resort **NOTES:** Indoor and outdoor pools, jacuzzi and sauna, game room, cocktail lounge, gift shop and restaurant.	$590 pp	$620 pp
The Beacon Resort **NOTES:** Pool, jacuzzis and sauna, game room, gift shop, Thunderbird lounge and restaurant.	$560 pp	$560 pp

ADD ONS FOR BOTH RESORTS: tubing, ice skating, movie theater, shopping, cross country skiing & zipline!

Ski 93 Trips, Tour & Travel
PO Box 382
Raymond, NH 03077

www.ski93trips.com
(800)451-1830

ARC International Airlines Travel Agent Network

Lufthansa

GROUP LEADER SPECIALS
FAM TRIPS

STOWE & SUGARBUSH

Dec. 7-9, 2012
DoubleTree Hotel and Burlington, VT

$139.00 Trip Leader*

2 nights lodging
2 breakfasts and 1 dinner
1 day skiing Stowe
1 day skiing Sugarbush
Wine & cheese reception
Property & Mountain Tours

*per person, double occupancy

Contact Abby at
abbyc@ski93trips.com

WHITE MOUNTAIN WEEKEND SPECIAL

JAN. 4-6, 2013
The Beacon Resort

$145.00 Trip Leader*

2 nights lodging
2 breakfasts and 1 dinner
1 day skiing Loon Mountain
1 day skiing Bretton Woods
Wine & cheese reception

*per person, double occupancy

Contact Jennifer at
jennifer@ski93trips.com

QUEBEC CITY

Mar. 21-24, 2013
Loews Le Concorde

$TBD Trip Leader*

3 nights lodging
2 breakfasts and 1 dinner
2 Days Skiing LeMassif and Mont-Sainte-Anne
Wine & cheese reception
Property & Mountain Tours
Motor Coach Transportation Provided from Hartford, CT

*per person, double occupancy

Contact Kathy at
kathyw@ski93trips.com